### **Fred Rockwell**

Phone: 202-256-9707

E-mail: frockwell@tarsiercm.com

# Today's Class

- Recap of Week 1
- Put Theory into Practice with SEC Filings
- Porters Five Forces
  - Case Studies
- Why Cash Is King
- EV/EBITDA Multiple

- 1.) Investing Tips:
  - Know what you own
  - Take a long-term view
  - Don't get too attached

2.) Think like a business owner

3.) SEC Filings: 10K, 10Q, Form 4,

## Where To Find SEC Filings And How To Use Them

• 10K, 10Q, 8K, Form 4 - Yahoo Finance

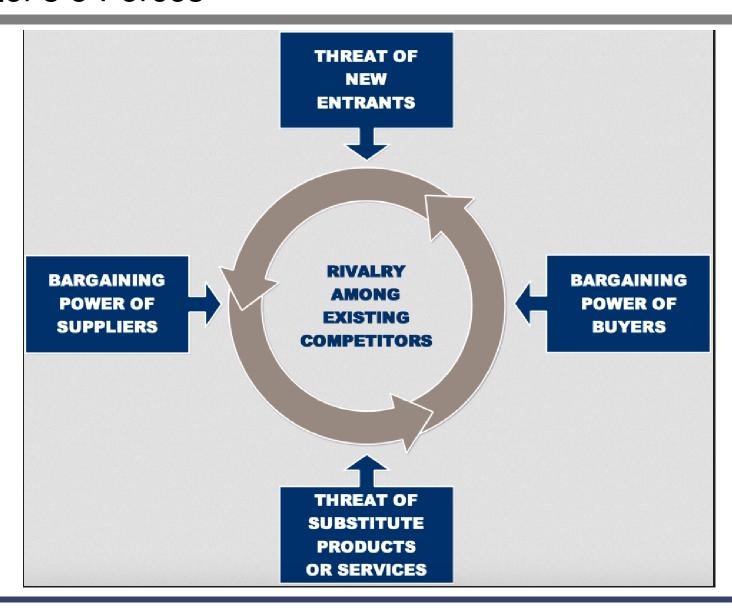
http://finance.yahoo.com/

• 13F, 13D — Whale Wisdom <a href="http://whalewisdom.com/">http://whalewisdom.com/</a>

Joel Greenblatt Magic Formula -

https://www.magictormulainvesting.com/

## Porter's 5 Forces



### Threat Of New Entrants



## Bargaining Power OF Buyers



# TORING PHARMACEUTICALS

# Rivalry Among Existing Competitors

- Fragmented VS. Consolidated Industry
- Commodity VS. Specialized Product
- Fierce Competition VS. Friendlyish Competition

# Cash Is King

- Why Is The Income Statement Sometimes Misleading
- How Do You Follow The Cash
- Cash Conversion Cycle
- Compounders and Melting Ice Cubes

### Debt And Leverage

- D/E Ratio
- Current Assets Minus Current Liabilities
- Cost of Debt Increases With Business Risk
- Net Nets
- Enterprise Value

### EBIT and EBITDA

- Depreciation
- Amortization
- Capital Expenditures
- Free Cash Flow

EV/EBITDA, FCF/EV Multiples

### **Next Class**

- Dividend Paying Investments
- Avoiding Taxes
- Holding Cash

Ask The Class?

